

HANOI TRADE JOINT STOCK CORPORATION
CONSOLIDATED FINANCIAL STATEMENTS

Q1 2026



HANOI TRADE JOINT STOCK CORPORATION

38- 40 Le Thai To, Hoan Kiem Ward, Ha Noi

Telephone: 024 - 38267984 - Fax: 024 - 39288407

CONSOLIDATED STATEMENT OF FINANCIAL POSITION
As at 31/03/2026
Unit: VND

ASSETS	Codes	Notes	Ending Balance (As at 31/03/2026)	Beginning Balance (As at 01/01/2026)
A. CURRENT ASSETS	100		671.814.699.884	963.153.577.984
I. Cash and cash equivalents	110	V.01	46.123.150.054	27.680.565.345
1. Cash	111		35.623.150.054	27.180.565.345
2. Cash equivalents	112		10.500.000.000	500.000.000
II. Short-term financial investments	120	V.02	139.092.969.710	107.587.024.654
1. Short-term held-to-maturity investments	123		139.092.969.710	107.587.024.654
III. Short-term account receivables	130		414.493.724.283	762.103.015.762
1. Short-term trade receivables	131	V.03	214.545.098.262	214.565.203.466
2. Short-term advances to suppliers	132	V.04	335.459.819.125	336.540.342.785
3. Other short-term receivables	135	V.05	86.965.715.819	433.474.378.434
4. Provision for short-term doubtful debts	136	V.06	(222.476.908.923)	(222.476.908.923)
IV. Inventories	140		42.120.405.074	35.326.981.065
1. Inventories	141	V.07	42.120.405.074	35.326.981.065
V. Short-term biological assets	150			
VI. Other current assets	160	V.08	29.984.450.763	30.455.991.158
1. Short-term prepayments	161		14.120.425.723	13.629.377.800
2. Value added tax deductibles	162		14.560.684.636	16.049.886.850
3. Taxes and other receivables from State Budget	163		969.895.307	776.726.508
4. Other short-term assets	165		333.445.097	-
B. NON-CURRENT ASSETS	200		2.084.743.465.128	2.082.915.802.515
I. Long-term receivables	210		1.639.935.255	3.585.234.105
1. Long-term receivables from customers	211	V.03	4.110.059.776	5.709.668.586
2. Other long-term receivables	215	V.05	1.102.796.600	1.448.486.640
3. Provision for long-term doubtful debts	216	V.06	(3.572.921.121)	(3.572.921.121)
II. Fixed assets	220		611.161.362.625	617.298.201.179
1. Tangible fixed assets	221	V.09	565.143.209.410	571.258.997.966
- Cost	222		902.702.993.178	902.841.964.728
- Accumulated depreciation	223		(337.559.783.768)	(331.582.966.762)
2. Intangible fixed assets	227	V.10	46.018.153.215	46.039.203.213
- Cost	228		49.162.703.011	49.162.703.011
- Accumulated depreciation	229		(3.144.549.796)	(3.123.499.798)
III. Long-term biological assets	230			
IV. Investment property	240	V.11	89.914.117.720	90.832.576.603
- Cost	241		131.527.016.822	131.527.016.822
- Accumulated depreciation	242		(41.612.899.102)	(40.694.440.219)
V. Long-term assets in progress	250		1.037.255.535.016	1.028.860.568.677
1. Long-term assets in progress	251	V.12	556.137.361.789	556.119.126.034
2. Construction in progress	252	V.13	481.118.173.227	472.741.442.643
VI. Long-term financial investments	260		209.509.086.983	205.482.793.013
1. Investments in subsidiaries	261	V.14	-	-
2. Investment in associates, affiliates	262	V.15	136.736.614.201	132.710.320.231
3. Equity investments in other entities	263	V.16	90.817.472.782	90.817.472.782
4. Allowance for diminution in the value of long-term investments	264		(18.045.000.000)	(18.045.000.000)
VII. Other long-term assets	270		135.263.427.529	136.856.428.938

1. Long-term prepayments	271	V.17	112.774.230.313	113.243.318.572
2. Commercial advantage	279		22.489.197.216	23.613.110.366
TOTAL ASSETS	280		2.756.558.165.012	3.046.069.380.499

					Unit: VND	
RESOURCES	Codes	Notes	Ending Balance (As at 31/03/2026)	Beginning Balance (As at 01/01/2026)		
C. LIABILITIES	300		579.731.715.814	873.679.684.614		
I. Current liabilities	310		385.452.808.468	652.657.335.335		
1. Short-term trade payable	311	V.18	14.554.133.971	21.704.029.389		
2. Short-term advances from customers	312	V.19	2.053.691.172	1.891.331.916		
3. Dividends and profits payable	313		24.331.200	24.331.200		
4. Short-term taxes and amounts payable to State Budg	314	V.20	2.940.137.165	995.352.182		
5. Payables to employees	315		4.313.017.495	6.422.171.597		
6. Short-term accrued expenses	316	V.21	23.004.885.496	22.124.962.688		
7. Short-term unearned revenue	319	V.22	12.451.023.453	9.727.540.043		
8. Other current payables	320	V.23	59.000.193.781	44.709.817.276		
9. Short-term loans and obligations under finance lease	321	V.24	266.463.248.133	544.362.866.728		
10. Short-term provisions	322		466.524.003	466.524.003		
11. Bonus and welfare funds	323		181.622.599	228.408.313		
II. Long-term liabilities	330		194.278.907.346	221.022.349.279		
1. Long-term trade payables	331	V.18	-	-		
2. Long-term advance from customers	332	V.19	16.760.699.694	16.763.699.694		
3. Long-term accrued expenses	334		24.681.592	-		
4. Long-term unrealized income	337	V.22	90.048.884.377	91.003.489.504		
5. Other long-term payables	338	V.23	32.831.066.157	36.296.101.488		
6. Long-term loans and obligations under finance lease	339	V.24	54.594.221.341	76.939.704.408		
7. Deferred tax liabilities	342		19.354.185	19.354.185		
D. EQUITY	400		2.176.826.449.198	2.172.389.695.885		
1. Owners' contributed capital	411		2.200.000.000.000	2.200.000.000.000		
- Ordinary shares with voting rights	411a		2.200.000.000.000	2.200.000.000.000		
2. Share premium	412		307.678.267	315.664.802		
3. Treasury shares	415		(529.920.000)	(529.920.000)		
4. Asset revaluation differences	416		10.242.057.765	10.242.057.765		
5. Investment and development fund	418		33.381.940.928	33.381.940.928		
6. Retained earnings	420		(83.199.166.240)	(88.439.255.757)		
- Retained earnings accumulated to the prior year end	420a		(88.439.255.757)	(55.224.439.105)		
- Retained earnings of the current year	420b		5.240.089.517	(33.214.816.652)		
7. Non-controlling interests	429		16.623.858.478	17.419.208.147		
TOTAL RESOURCES	440		2.756.558.165.012	3.046.069.380.499		

Preparer



CAO MANH TUAN

Chief Accountant



NGUYEN THU HANG



Hanoi, 23 April 2026

General Director

DUONG THI LAM

CONSOLIDATED INCOME STATEMENT

Q1 2026

Unit: VND

ITEMS	Codes	Notes	Quarter 1		Cumulative	
			Current year	Previous year	Current year	Previous year
1 Revenue from goods sold and services rendered	01	VI.26	96.024.404.029	125.848.164.414	96.024.404.029	125.848.164.414
2 Deductions	02		-	-	-	-
3 Net revenue from goods sold and services rendered	10	VI.27	96.024.404.029	125.848.164.414	96.024.404.029	125.848.164.414
4 Cost of goods sold and services rendered	11	VI.28	65.780.814.893	96.833.540.606	65.780.814.893	96.833.540.606
5 Gross profit from goods sold and services rendered	20		30.243.589.136	29.014.623.808	30.243.589.136	29.014.623.808
6 Gain/(loss) from sale and disposal of investment property	21					
7 Financial income	22	VI.29	7.979.321.593	16.597.286.207	7.979.321.593	16.597.286.207
8 Financial expenses	23	VI.30	8.059.821.351	15.129.461.432	8.059.821.351	15.129.461.432
<i>- Of which: Loan interest charged</i>	<i>24</i>		<i>7.460.310.459</i>	<i>14.506.623.986</i>	<i>7.460.310.459</i>	<i>14.506.623.986</i>
9 Selling expenses	25	VI.31	9.005.452.989	8.258.244.570	9.005.452.989	8.258.244.570
10 General and administration expenses	26	VI.32	21.013.567.139	23.148.219.165	21.013.567.139	23.148.219.165
11 Share of net profit from joint-ventures, associates	27		4.026.293.970	3.553.763.683	4.026.293.970	3.553.763.683
12 General and administration expenses	30		4.170.363.220	2.629.748.531	4.170.363.220	2.629.748.531
13 Operating profit	31	VI.33	432.042.002	1.027.931.185	432.042.002	1.027.931.185
14 Other incomes	32	VI.34	64.173.324	637.905.830	64.173.324	637.905.830
15 Other expenses	40		367.868.678	390.025.355	367.868.678	390.025.355
16 Accounting profit before tax	50		4.538.231.898	3.019.773.886	4.538.231.898	3.019.773.886
17 Profit after tax attributable to parent company	51	VI.35	50.574.620	80.784.056	50.574.620	80.784.056

18	Profit after tax attributable to non-controlling shareholders	52	-	-	-
19	Net profit after corporate income tax	60	4,487,657,278	2,938,989,830	2,938,989,830
20	Profit after tax attributable to parent company	61	5,240,089,517	2,941,083,609	2,941,083,609
21	Profit after tax attributable to non-controlling shareholders	62	(752,432,239)	(2,093,779)	(2,093,779)
22	Basic earnings per share	70	23,82	13,37	13,37
23	Declining earnings per share	71	23,82	13,37	13,37

Hanoi, 29 April 2026

Preparer



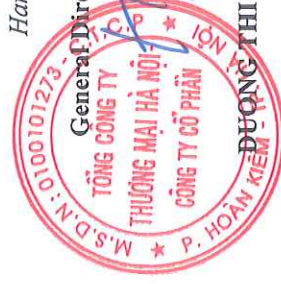
CAO MANH TUAN

Chief Accountant



NGUYEN THU HANG

General Director



DUONG THI LAM

HANOI TRADE JOINT STOCK CORPORATION

38- 40 Le Thai To, Hoan Kiem Ward, Ha Noi

Telephone: 024 - 38267984 - Fax: 024 - 39288407

CONSOLIDATED CASH FLOW STATEMENT*(Indirect method)***For the period from January 01, 2026 to March 31, 2026***Unit: VND*

Items	Codes	Curent year	Previous year
I. Cash flows from operating activities			
1. Profit before tax	01	4.538.231.898	3.019.773.886
2. Adjustments for:		-	
Depreciation of fixed assets and investment properties	02	6.937.638.079	6.971.534.599
Provisions	03	-	(17.551.865)
Exchange gains, losses arising from revaluation of monetary items denominated in foreign currency	04	(383.726.698)	(15.330.337)
(Gain)/Loss from investing activities	05	(8.007.000.138)	(9.381.900.900)
Interest expenses	06	8.191.903.196	15.745.057.491
Other adjustments	07	-	-
3. Operating profit before movements in working capital	08	11.277.046.337	16.321.582.874
Increase, decrease in receivables	09	352.790.740.506	(17.535.188.538)
Increase, decrease in inventories	10	(6.785.004.160)	(13.501.697.369)
Increase, decrease in payables (excluding accrued loan interest and corporate income tax payable)	11	1.970.282.977	(2.459.734.801)
Increase, decrease in prepayments and others	12	2.106.829.305	4.718.357.774
Increase, decrease in trading securities	13	-	-
Interest paid	14	(2.992.630.270)	(23.470.543.023)
Corporate income tax paid	15	(270.798.362)	(293.576.669)
Other proceeds from operating activities	16	-	-
Other payments for operating activities	17	(46.785.714)	-
Net cash generated by operating activities	20	358.049.680.619	(36.220.799.752)
II. Cash flows from investing activities			
Acquisition and construction of fixed assets and other long-term assets	21	(8.376.730.584)	(1.505.043.964)
Proceed from sales, disposal of fixed assets and other long-term assets	22	1.818.182	-
Cash outflow for lending, selling debt instruments of other entities	23	-	-
Cash recovered from lending, selling debt instruments of other entities	24	50.000.000	-
Payments for investments in other entities	25	-	-
Proceeds from disposal of investments in other entities	26	-	-
Interest earned, dividends and profits received	27	518.589.292	2.065.315.379
Net cash flows from investing activities	30	(7.806.323.110)	560.271.415
III. Cash flows from financing activities			
Proceeds from share issuance, capital contribution	31	-	-
Repayments of capital contributions to owners and	32	-	-
Drawdown of borrowings	33	35.994.466.927	88.894.944.236
Repayments of borrowings	34	(367.826.513.645)	(77.609.200.992)
Repayments of finance lease	35	-	-
Dividends, profits paid to shareholders	36	-	-

Net cash flows from financing activities
 Net cash flows during the year (50 = 20+30+40)
 Cash and cash equivalents at the beginning of year
 Effect of exchange rate fluctuations on cash and cash equivalents
 Cash and cash equivalents at the end of the year

40	(331.832.046.718)	11.285.743.244
50	18.411.310.791	(24.374.785.093)
60	27.680.565.345	55.312.296.140
61	31.273.918	27.428.545
70	46.123.150.054	30.964.939.592

Preparer



CAO MANH TUAN

Chief Accountant



NGUYEN THU HANG



**HANOI TRADE JOINT STOCK
CORPORATION**

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS
From 01/01/2026 to 31/03/2026

I-Operational characteristics of the Corporation

1- Business field: Domestic and foreign

2- Business lines: Import-export business, Domestic trade, Investment and development of commercial infrastructure systems.

3. The Corporation's organizational structure at the time of reporting includes:

Board of Directors

Mr Nguyen Thai Dung	Chairman of the Board of Directors
Mrs Tran Thi Tuyet Nhung	Member of the Board of Director
Mrs Tran Hue Linh	Member of the Board of Director

Board of Supervisors

Mrs Nguyen Hong Hai	Head of the Board of Supervisors
Mrs Vu Thi Quynh Trang	Member of Supervisory Board
Mr Nguyen Trong Hien	Member of Supervisory Board

Board of Management

Mrs Duong Thi Lam	General Director
Mrs Do Tue Tam	Deputy General Director

Chief Accountant

Mrs Nguyen Thu Hang	Chief Accountant
---------------------	------------------

4. Total number of subsidiaries: 7 Companies

5- List of important merged companies:

5.1- Parent company - Corporation

Add: 38- 40 Le Thai To, Hoan Kiem Ward, Ha Noi

Parent company's interest rate: 100%

Voting rights of the Parent Company: 100%

5.2- Hapro Handicrafts Import Export and Trader Tourism Joint Stock Company

Add: 11B Trang Thi, Hoan Kiem Ward, Ha Noi

Parent company's interest rate: 52,5%

Voting rights of the Parent Company 52,5%

5.3- Hanoi Trade Infrastructure Development Investment Joint Stock Company

Add: 38- 40 Le Thai To, Hoan Kiem Ward, Ha Noi

Parent company's interest rate: 92,41%

Voting rights of the Parent Company: 92,41%

5.4- Bac Giang Trade Infrastructure Development Investment Joint Stock Company

Add: TM Lot, Bac Giang City Cultural, Sports and Tourism Center, Hoang Van Thu Street, Bac Giang Ward, Bac Ninh Province

Parent company's interest rate: 60,97%

Voting rights of the Parent Company: 60,97%

5.5- Hapro Vodka Joint Stock Company

Add: Hapro Food Industrial Park, Thuan An Commune, Hanoi

Parent company's interest rate: 54,58%

Voting rights of the Parent Company: 54,58%

5.6- Hai Duong Technology Products Joint Stock Company

Add: 150 Chi Lang, Nguyen Trai Ward, Hai Phong

Parent company's interest rate: 93,51%

Voting rights of the Parent Company: 93,51%

5.7- Binh Phuoc Cashew Production Processing Import Export Joint Stock Company

Add: Number 551, Group 1, Tan Phuoc village, Dong Nai Province

Parent company's interest rate: 83,69%

Voting rights of the Parent Company: 83,69%

II- Accounting period, currency used in accounting and comparative data

1- Annual accounting period (starts from January 1 and ends on December 31).

2- Currency unit used in accounting: Vietnam Dong

III- Applicable accounting standards and regimes

1- Applicable accounting regime: Enterprise accounting regime

2- Declaration of compliance with Accounting Standards and Accounting Regime: Financial statements are prepared and presented in accordance with Vietnamese Accounting Standards and Regime.

3- Accounting form applied: Apply accounting software on computers.

IV- Applicable accounting policies

1- Principles for recording cash and cash equivalents.

Method of converting other currencies into currencies used in accounting.

2- Principles for recording inventory:

- Principle of recording inventory: Inventory according to actual purchase price

- Method of calculating inventory value: Regular declaration

- Inventory accounting method: Regular declaration

- Method of setting up provisions for devaluation of inventory.

3- Principles for recording and depreciating fixed assets:

- Principles for recording fixed assets (tangible, intangible, finance lease): According to the original price and remaining value of the fixed asset.

- Fixed assets depreciation method (Tangible, intangible, financial lease): According to the straight-line method.

4- Principles for recording and depreciating investment real estate:

- Principles for recording investment real estate

- Depreciation method of investment real estate

5- Principles for recording financial investments:

- Investments in subsidiaries, affiliated companies, capital contributions to jointly controlled business establishments: Equity

- Short-term securities investments: Original price

- Other short-term and long-term investments: Original price

- Method of making provisions for short-term and long-term investment price reductions: Based on the types of securities for which provisions are made
- 6- Principles for recording and capitalizing borrowing costs:
 - Principles for recording borrowing costs: Recorded in Account 635
 - Capitalization rate is used to determine borrowing costs capitalized during the period: Recorded in Account 241
- 7- Principles for recording and capitalizing other expenses:
 - Prepaid expenses: Account expenses according to regulations and allocate multiple times to production and business expenses (Account 142 allocated for 1 year, Account 242 allocated over 1 year)
 - Other costs.
 - Prepaid expense allocation method: Straight line
 - Method and time of allocation of goodwill.
- 8- Principles for recording payable expenses.
- 9- Principles and methods for recording provisions for payables.
- 10- Principles for recording equity: According to the decision to allocate State capital
 - Principles for recording the owner's investment capital, share capital surplus, and other capital of the owner.
 - Principles for recording differences in asset revaluation.
 - Principles for recording exchange rate differences: Comply with standard No. 10
 - Principles for recording undistributed profits: Recording profits after corporate income tax and regulations of Circulars 33, 64 and regulations of the Corporation.
- 11- Principles and methods of revenue recognition:
 - Sales revenue: Comply with 05 revenue recognition conditions specified in CM No. 14
 - Service provision revenue: Comply with 04 conditions for recording service provision revenue in CM No. 14
 - Financial revenue: Comply with 02 conditions for recording financial revenue specified in CM No. 14
 - Construction contract revenue.
- 12. Principles and methods of recording financial expenses: Comply with relevant standards (Do not offset financial revenue)
- 13. Principles and methods for recording current corporate income tax expenses and deferred corporate income tax expenses: Comply with corporate income tax law and guiding circulars and standards 17
- 14- Foreign exchange risk provisions: None
- 15- Other accounting principles and methods.

V. ADDITIONAL INFORMATION FOR ITEMS PRESENTED ON THE BALANCE SHEET

Unit: VND

	Ending balance		Beginning balance	
1. Cash and Cash equivalents				
Cash on hand	4.227.434.400		1.462.542.408	
Bank demand deposits	31.395.715.654		25.718.022.937	
Transferring money	-		-	
Cash equivalents	10.500.000.000		500.000.000	
Total	46.123.150.054		27.680.565.345	
2. Short-term financial investments				
<i>Held-to-maturity investments</i>	<i>139.092.969.710</i>		<i>107.587.024.654</i>	
Total	139.092.969.710		107.587.024.654	
3. Trade receivables				
<i>Short-term trade receivables</i>	<i>214.545.098.262</i>		<i>214.565.203.466</i>	
<i>Long-term trade receivables</i>	<i>4.110.059.776</i>		<i>5.709.668.586</i>	
Total	218.655.158.038		220.274.872.052	
4. Advances to suppliers				
<i>Short-term advances to suppliers</i>	<i>335.459.819.125</i>		<i>336.540.342.785</i>	
<i>Long-term advances to suppliers</i>	-		-	
Total	335.459.819.125		336.540.342.785	
5. Other receivables				
<i>Other short-term receivables</i>	<i>86.965.715.819</i>		<i>433.474.378.434</i>	
<i>Other long-term receivables</i>	<i>1.102.796.600</i>		<i>1.448.486.640</i>	
Total	88.068.512.419		434.922.865.074	
6. Provision for doubtful debts				
<i>Provision for short-term doubtful debts</i>	<i>(222.476.908.923)</i>		<i>(222.476.908.923)</i>	
<i>Provision for long-term doubtful debts</i>	<i>(3.572.921.121)</i>		<i>(3.572.921.121)</i>	
Total	(226.049.830.044)		(226.049.830.044)	
7. Inventories				
	Ending balance		Beginning balance	
	Original price	Preventive	Original price	Preventive
Goods in transit	-	-	-	-
Raw Material	3.360.158.779	-	56.217.933	-
Tools and supplies	-	-	-	-
Work in progress	-	-	-	-
Finished goods	19.464.072.450	-	19.980.027.095	-
Goods	18.085.240.512	-	14.079.802.704	-
Goods sent for sale	-	-	-	-
Real estate goods	1.210.933.333	-	1.210.933.333	-
Total	42.120.405.074	-	35.326.981.065	-

The value of inventory is used as mortgage or pledge to secure payable debts:

None

8. Other short-term assets	Ending balance	Beginning balance
Short-term prepayments	14.120.425.723	13.629.377.800
Value added tax deductibles	14.560.684.636	16.049.886.850

Taxes and other receivables from the State budget (*)	969.895.307	776.726.508
Total	29.984.450.763	30.455.991.158

(*) Taxes and other receivables from the State budget:

	Ending balance	Beginning balance
Corporate income tax	595.203.656	534.210.567
Import and export duties	40.000.000	40.000.000
Value added tax	-	37.108.013
Special consumption tax	50.000.000	-
Personal income tax	8.132.790	8.129.190
Land rent	101.099.415	1.013.797
Other taxes	175.459.446	156.264.941
Total	969.895.307	776.726.508

9. Tangible fixed assets <Details in Appendix No. 01>

10. Increases, decreases in intangible assets

Items	Land use rights	Computer Software	Other	Total
Cost				
<i>Opening balance</i>	<i>45.845.913.581</i>	<i>3.284.289.430</i>	<i>32.500.000</i>	<i>49.162.703.011</i>
Additions				-
Another increases	-		-	-
Another decreases	-	-	-	-
Liquidation and sale			-	-
<i>Closing balance</i>	<i>45.845.913.581</i>	<i>3.284.289.430</i>	<i>32.500.000</i>	<i>49.162.703.011</i>
Closing balance				
<i>Accumulated amortisation</i>	<i>31.243.704</i>	<i>3.059.756.094</i>	<i>32.500.000</i>	<i>3.123.499.798</i>
Opening balance	-	21.049.998		21.049.998
Depreciation during the period				
Liquidation and sale	-	-	-	-
Another decreases				-
<i>Closing balance</i>	<i>31.243.704</i>	<i>3.080.806.092</i>	<i>32.500.000</i>	<i>3.144.549.796</i>
Net book value				
<i>Opening balance</i>	<i>45.814.669.877</i>	<i>224.533.336</i>	-	<i>46.039.203.213</i>
<i>Closing balance</i>	<i>45.814.669.877</i>	<i>203.483.338</i>	-	<i>46.018.153.215</i>

11. Increases, decreases in investment properties

Items	Beginning balance	Increased during the period	Decreased during the period	Ending balance
<i>a) Rental real estate</i>				
Cost	131.527.016.822	-	-	131.527.016.822
- Land use rights	97.669.924.568	-	-	97.669.924.568
- Infrastructure	33.857.092.254	-	-	33.857.092.254
Accumulated Depreciation	40.694.440.219	918.458.883	-	41.612.899.102
- Land use rights	21.877.746.710	687.012.192	-	22.564.758.902
- Infrastructure	18.816.693.509	231.446.691	-	19.048.140.200
Net book value	90.832.576.603	-	-	89.914.117.720
- Land use rights	75.792.177.858	-	-	75.105.165.666
- Infrastructure	15.040.398.745	-	-	14.808.952.054

12. Long-term assets in progress

	Ending balance	Beginning balance
Le Chi housing and auxiliary area project, Gia Lam, Hanoi	556.137.361.789	556.119.126.034
Total	556.137.361.789	556.119.126.034

13. Construction in progress

	Ending balance	Beginning balance
Total	481.118.173.227	472.741.442.643

14. Investments in subsidiaries (Details in Appendix No. 02)

15. Investment in associates, affiliates (Details in Appendix No. 02)

16. Equity investments in other entities (Details in Appendix No. 02)

	Ending balance	Beginning balance
17. Long-term prepayments		
Long-term prepayments	112.774.230.313	113.243.318.572
Total	112.774.230.313	113.243.318.572

	Ending balance	Beginning balance
18. Trade payables		
Short-term trade payables	14.554.133.971	21.704.029.389
Long-term trade payables	-	-
Total	14.554.133.971	21.704.029.389

	Ending balance	Beginning balance
19. Advances from customers		
Short-term advances from customers	2.053.691.172	1.891.331.916
Long-term advances from customers	16.760.699.694	16.763.699.694
Total	18.814.390.866	18.655.031.610

20. Taxes and amounts payable to the State budget

	Ending balance	Beginning balance
Value added tax	1.051.207.286	379.570.839
Special consumption tax	395.460	-
Corporate income tax	88.377.014	197.607.667
Personal income tax	241.174.789	256.176.931
Land rent	1.448.093.745	-
Other taxes	110.888.871	161.996.745
Total	2.940.137.165	995.352.182

	Ending balance		Beginning balance	
	Value	Capable of repaying debt	Value	Capable of repaying debt
21. Short-term accrued expenses				
Other accruals	23.004.885.496	23.004.885.496	22.124.962.688	22.124.962.688
Total	23.004.885.496	23.004.885.496	22.124.962.688	22.124.962.688

	Ending balance	Beginning balance
22. Unrealized revenues		
Short-term unrealized revenues	12.451.023.453	9.727.540.043
Long-term unrealized revenues	90.048.884.377	91.003.489.504
Total	102.499.907.830	100.731.029.547

	Ending balance	Beginning balance
23. Other current payables		
Short-term other current payables	59.000.193.781	44.709.817.276
Long-term other current payables	32.831.066.157	36.296.101.488
Total	91.831.259.938	81.005.918.764

	Ending balance	Beginning balance
24. Loans and obligations under finance leases		
Short-term loans and obligations under finance leases	266.463.248.133	544.362.866.728
Long-term loans and obligations under finance leases	54.594.221.341	76.939.704.408
Total	321.057.469.474	621.302.571.136

VI. ADDITIONAL INFORMATION FOR ITEMS PRESENTED ON THE INCOME STATEMENT <Unit: VND>

	Current period	Previous period
26. Gross revenue from good sold and services rendered		
Sales revenue	52.799.977.461	84.384.435.934
Revenue from providing services and finished products	42.791.800.126	41.027.237.802
Real estate business revenue	432.626.442	436.490.678
Total	96.024.404.029	125.848.164.414

Revenue deductions	0	0
Trade discount		
Sales returned	-	-
Reduced sales price	-	-
Total		
27. Net revenue from good sold and services rendered	Current period	Previous period
Revenue from finished goods sold	52.799.977.461	84.384.435.934
Revenue from service provision	42.791.800.126	41.027.237.802
Revenue from providing services and finished products	432.626.442	436.490.678
Total	96.024.404.029	125.848.164.414
28. Cost of sales	Current period	Previous period
Cost of goods sold	39.168.571.379	70.907.886.259
Cost of services and finished products provided	26.380.796.823	25.694.207.656
Cost of real estate business	231.446.691	231.446.691
Total	65.780.814.893	96.833.540.606
29. Financial income	Current period	Previous period
Interest on deposit, margin	2.302.181.769	2.243.418.403
Interest on exchange rate difference	844.732.110	907.230.990
Dividends and profits are distributed	2.123.457.027	3.470.198.460
Profits from business cooperation	2.708.950.687	9.976.438.354
Other revenue from financial activities	-	-
Total	7.979.321.593	16.597.286.207
30. Financial expenses	Current period	Previous period
Loan interest expenses	7.460.310.459	14.506.623.986
Payment discounts, deferred sales interest	-	-
Exchange rate difference loss	599.510.892	622.837.446
Other financial expenses	-	-
Total	8.059.821.351	15.129.461.432
31. Selling expenses	Current period	Previous period
Employee expenses	3.163.101.242	3.118.529.282
Cost of packaging materials	254.879.928	141.169.800
Cost of tools and supplies	376.400.938	308.490.942
Fixed asset depreciation expense	336.648.817	353.474.844
Cost of hired services	3.896.785.755	3.556.892.173
Other costs	977.636.309	779.687.529
Total	9.005.452.989	8.258.244.570
32. General and administrative expenses	Current period	Previous period
Employee expenses	6.724.431.327	7.191.698.563
Material costs	12.963.136	19.858.782
Cost of office supplies	631.858.905	97.157.441
Fixed asset depreciation expense	1.606.556.216	1.170.228.549
Taxes, charges and fees	290.283.985	320.247.097
Setting up provisions for bad debts		(17.551.865)
Cost of hired services	2.151.314.526	1.941.004.929
Other costs	9.596.159.044	12.425.575.669
Total	21.013.567.139	23.148.219.165
33. Other incomes	Current period	Previous period

Liquidation of fixed assets, tools and equipment
Other incomes

432.042.002	1.027.931.185
432.042.002	1.027.931.185

Total

34. Other expenses

Residual value of fixed assets, liquidated tools and equipment
Other expenses

Current period	Previous period
52.612.214	-
11.561.110	637.905.830
64.173.324	637.905.830

Total

35. Current corporate income tax expenses

Corporate income tax must be paid

Current period	Previous period
50.574.620	80.784.056

Preparer



CAO MANH TUAN

Chief accountant



NGUYEN THU HANG



Appendix No. 01: Tangible fixed assets

Items	Buildings and structures	Machinery and equipment	Motor vehicles	Office equipment	Othes	Total
Cost						
Opening balance	856.450.790.494	32.025.458.233	8.595.617.720	3.046.856.246	2.723.242.035	902.841.964.728
Buy during the period						-
Basic construction completed						-
Other increase						-
Liquidation and sale		138.971.550				138.971.550
Other decrease						-
Closing balance	856.450.790.494	31.886.486.683	8.595.617.720	3.046.856.246	2.723.242.035	902.702.993.178
Accumulated depreciation						
Opening balance	308.253.983.516	12.495.276.636	7.201.830.115	2.067.856.308	1.564.020.187	331.582.966.762
Depreciation during the period	5.498.903.667	443.102.853	58.680.252	49.480.458	11.190.930	6.061.358.160
Other increase						-
Liquidation and sale		84.541.154				84.541.154
Other decrease						-
Closing balance	313.752.887.183	12.853.838.335	7.260.510.367	2.117.336.766	1.575.211.117	337.559.783.768
Net book value						
Opening balance	548.196.806.978	19.530.181.597	1.393.787.605	978.999.938	1.159.221.848	571.258.997.966
Closing balance	542.697.903.311	19.032.648.348	1.335.107.353	929.519.480	1.148.030.918	565.143.209.410

HANOI TRADE JOINT STOCK CORPORATION

38- 40 Le Thai To, Hoan Kiem Ward, Ha Noi

Telephone: 024 - 38267984 - Fax: 024 - 39288407

Appendix No. 02: Long-term financial investments**A Investment in associates, affiliates**

	Proportion (%)	Ending balance	Beginning balance
1 Chu Dau Ceramic Joint Stock Company	30,00%	21.880.428.495	21.018.895.894
2 Livestock Production and Trading Joint Stock Company	42,33%	1.925.596.121	1.895.965.121
3 An Phu Hung Import Export Trading Joint Stock Company	40,00%	-	-
4 Hapro Information Joint Stock Company	26,77%	979.079.329	984.433.329
5 Long Bien Joint Stock Company	30,94%	18.489.040.787	18.323.146.228
6 Asia Tower Company Limited	40,00%	20.664.224.925	20.012.704.925
7 Hanoi Agricultural Import Export Service Joint Stock Company	42,38%	25.816.047.220	25.688.599.796
8 Trang Thi Hotel Joint Stock Company	30,00%	2.113.941.517	2.153.451.210
9 Hanoi Trade and Tourist Development Joint Stock Company	40,00%	10.571	10.571
10 Buoï Market Services and Trading Investment Joint Stock Company	30,00%	4.343.295.921	4.332.141.418
11 Hanoi FoodStuff Joint Stock Company	20,00%	5.589.653.072	5.931.484.330
12 Thuy Ta Joint Stock Company	30,00%	25.689.326.204	23.651.781.734
13 Thuy Ta Food Joint Stock Company	30,00%	9.245.970.039	8.717.705.675
Total		136.736.614.201	132.710.320.231

B Equity investments in other entities

	Proportion (%)	Ending balance	Beginning balance
1 Hanoi Trading Service Fashion Joint Stock Company	15,00%	17.154.346.367	17.154.346.367
2 VNN Trading and Investment Joint Stock Company	6,11%	1.295.000.000	1.295.000.000
3 Hanoi Milk Joint Stock Company	0,23%	788.160.603	788.160.603
4 Global Property Investment Corporation	2,40%	32.203.288.931	32.203.288.931
5 Construction Investment And Trading - Cointra Joint Stock Company	10,00%	1.000.000.000	1.000.000.000
6 Trang Tien Investment and Trading Company Limited	10,00%	10.065.485.897	10.065.485.897
7 Chu Dau Hai Duong Porcelain Ceramics Joint Stock Company	2,67%	-	-
8 Tan My Production Trading and Services Joint Stock Company	5,57%	7.082.706.930	7.082.706.930
9 Nga Tu So Market Trade Center Joint Venture		5.550.000.000	5.550.000.000
10 LANG YEN TRADING JOINT STOCK COMPANY	5,00%	2.108.484.054	2.108.484.054
11 Viet Ha Cashew Import Export Joint Stock Company	5,00%	-	-

12 Hapro Four Seasons Culinary Joint Stock Company	16,85%	2.870.000.000	2.870.000.000
13 Hapro Distribution Joint Stock Company	5,00%	500.000.000	500.000.000
14 Hanoi Supermarket Development Joint Stock Company	16,56%	10.200.000.000	10.200.000.000
Total		90.817.472.782	90.817.472.782

